



Photo provided by Jana Bantz.

## BERKSHIRE HATHAWAY HOMESERVICE SOUTHERN COAST REAL ESTATE

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**J**ana Bantz won Prudential's 2013 Legend Award, and, from just one conversation with this top-selling agent, it's easy to see why she delivers exceptional service year after year. With prime knowledge of the Lowcountry, acute attention to detail and a fun-loving personality, Bantz is just the person you want in your corner.

Her first taste of the real estate industry came while serving as a relocation director, transferring corporate executives nationwide. Now a certified Military Relocation Professional, Bantz is well-versed in helping active duty buyers and sellers, as well as veterans, find their dream home.

"I credit my success to honesty, professionalism and hard work," said Bantz.

Formed in 2002, Jana Bantz and Associates goes beyond quarterly newsletters and holiday greeting cards to foster relationships and ensure clients get the service they deserve.

"We don't just sell them a house," said Bantz. "We sell them a lifestyle."

A standout from the start, Bantz made strides at the beginning of her career, earning Prudential's Rookie of the

## JANA BANTZ

Realtor®, ABR, CRS, GRI, MRP, CNE

Year Award. In 2006, she was recognized as one of the 100 best Realtors in the country and continues to exceed expectations today.

"Always put your clients' needs first," said Bantz. "Continue your education, stay up-to-date on changes in lending and municipal regulations and be a professional."

While repeat clients are always something agents strive for, Bantz's dedication and trust within the industry has brought her an array of multigenerational clients.

"The best compliment is when the children of former clients enlist me to be their Realtor," said Bantz, a Certified Negotiation Expert. "There is a level of trust earned over many years working with their parents. Deciding to buy or sell your home is an enormous and expensive decision, and we don't take that lightly."

Fully understanding the power of presentation, Bantz keeps an assortment of decorative items on hand for staging so potential buyers can get a clear vision.

"If a house is vacant, we warm it up," said Bantz. "We keep it current, clean and fresh."

While the fact that Bantz has closed more than \$200 million in real estate is awe-inspiring, perhaps even more impressive is the list of charities she has helped over the years. Over the years, she has helped The Palmetto House, The Frances Willis SPCA, American Cancer Society and the March of Dimes. Bantz gives a monetary donation from every one of her closings to Children In Crisis – a social service organization dedicated to keeping kids safe. She's also a member of The North Area Top Producers' Club – a philanthropic network of top local agents.

Originally from West Virginia, Bantz has called South Carolina home for over two decades.

"I love the people and the lifestyle in Charleston and surrounding areas," said Bantz. "There is definitely something for everybody here. It's great to be a part of a community that's progressing."

From the charming courtyards of downtown to the seaside villas of the coast, Bantz has helped countless families find their ideal homes in her 23 years as an agent.

When she's not helping clients scout out a dwelling to lay their welcome mat, you can find Bantz canoeing down the many waterways that run through the Lowcountry. Riding a wave of success, even when the currents are choppy, is also a skill she delivers in business time and again.

"I've been here through good markets and bad markets," said Bantz. "I recognize that people have different needs at different stages of their lives. I'm here to meet those needs." ■